



NAN YA PLASTICS CORPORATION

Press Release

2024/3/7

Nan Ya Plastics Corporation February 2024 non-audited Consolidated Operating Revenue Announcement

I. MoM Comparison:

Units: NT\$ thousands

2024/2	2024/1	Diff.	Growth rate (%)
16,711,275	20,392,952	-3,681,677	-18.1

The consolidated operating revenue in February 2024 was 16,711 million, which decreased by 3,682 million (18.1% decrease) compared to January 2024, with 3,905 million decreases in sales volume variance and 223 million increases in sales price variance, aligning with the expectations from last month. The main reasons were the Chinese New Year holiday and fewer days in February, leading to the decline in production, sales volume, and revenue in Taiwan and China. In contrast, due to factors, such as improved capacity utilization of Texas EG-1 plant and an increase in local procurement by plastic processing product customers, the revenue increased in the U.S..

1. Electronic material products: decreased by 2,746 million (mainly from sales volume).

During the Chinese New Year holiday, the increased number of days off for downstream customers resulted in the reduction in the shipment volume and revenue of various electronic material products.

2. Plastic processing products: decreased by 721 million (sales volume -813, sales price +92).

Revenue from Taiwan and China decreased due to the impact of the Chinese New Year holiday in the Chinese community. However, orders and revenue from the U.S. subsidiary increased, driven by factors, such as the Panama Canal drought and the crisis in the Red Sea, leading to an increase in domestic procurement in replace of import.

3. Polyester products: decreased by 498 million (sales volume -538, sales price +40).

The Chinese New Year holiday and the off-season for PET bottle resin contributed to a decrease in revenue.

4. Chemical products: increased by 461 million (sales volume +362, sales price +99).

- a. EG increased by 546 million (sales volume +522, sales price +24).

After the restart of production in December, the capacity utilization of Texas EG-1 gradually improved; additionally, the selling price of EG increased. Furthermore, some orders scheduled for January were postponed to February due to the delayed shipping schedule. These factors contributed to a relative increase in revenue for February.

- b. 2EH increased by 187 million (sales volume +176, sales price +11).

As the recently most profitable product among our chemical products, 2EH plant completed scheduled inspection and restarted production in mid-January. With full production in February, there was an increase in revenue.

- c. DEHP decreased by 143 million (sales volume -155, sales price +12).

In coordination with the Chinese New Year holiday for the downstream plastic processing industry, there was a decrease in shipment volume during February, resulting in reduced revenue.

II. YoY Comparison:

Units: NT\$ thousands

2024/2	2023/2	Diff.	Growth rate (%)
16,711,275	21,842,845	-5,131,570	-23.5

Compared to 2023/2, revenue decreased by 5,132 million (23.5% decrease), which included 4,648 million decreases in sales volume variance and 484 million decreases in sales price variance. As the global economy recovered slowly; in addition, working days reduced due to Chinese New Year holidays (February in 2024, January in 2023), revenue decreased in all products.

1. Electronic material products: decreased by 4,021 million (sales volume -3,657, sales price -364).

Due to the impact of the U.S. CHIPS ACT ban and weakened market consumer momentum, Chinese customers reduced procurement. In addition, differences in working days resulted in lower delivery volume in February compared to the same period last year and a decline in revenue.

2. Plastic processing products: decreased by 440 million (sales volume -513, sales price +73)

The Chinese New Year holiday led to the decrease in revenue in Taiwan and China. Recently, as some factors such as Panama Canal drought disrupted international shipping, customers in the U.S. replaced import with local procurement, resulting in an increase in revenue from the U.S. region.

3. Chemical products: decreased by 308 million (sales volume -223, sales price -85).
- a. 1,4BG decreased by 279 million (sales volume -257, sales price -22)
Considering market condition and downstream customers' vacation, scheduled maintenance was conducted on the 1,4BG plant, leading to a decline in revenue compared to the same period last year.
- b. DEHP decreased by 164 million (sales volume -240, sales price +76)
As lots of downstream customers belongs to the plastic processing industry which was commonly off during the Chinese New Year holidays and thus reduced procurement, the sales volume of DEHP products decreased.
- c. EG increased by 215 million (sales volume +442, sales price -227).
Sales increased in the U.S. compared to last February. Due to the lower market price of EG in the U.S. compared to Asia, the average selling price was lower than the same period last year.
4. Polyester products: decreased by 178 million (sales volume -71, sales price -107).
Due to the shutdown of downstream looms during the Chinese New Year holiday, revenue in Taiwan decreased; however, revenue in China and the U.S. remained stable.

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