

## NAN YA PLASTICS CORPORATION Press Release

2025/04/10

## Nan Ya Plastics Corporation March 2025 non-audited Consolidated Operating Revenue Announcement

## I. MoM Comparison:

Units: NT\$ thousands

2025/03	2025/02	Diff.	Growth rate (%)
23,012,738	22,080,604	932,134	4.2

The consolidated operating revenue in March 2025 was 23,012 million (4.2% increase), compared with February 2025, the revenue increased by 932 million (sales volume +719 million, sales price +213 million). Due to the expansion of demand for AI and related materials, computers, and network communications, as well as the rise in copper prices, the sales volume and price of electronic material products have significantly increased. The performance of plastic processing products has risen due to the commencement of downstream construction projects. Polyester products benefited from strong orders for electronic and optical films, as well as polyester staple fiber and draw textured yarn products, leading to revenue growth. However, the revenue of chemical products has decreased due to the regular inspection of BPA and the impact of EG shipping schedules.

1. Electronic material products: increased by 662 million (sales volume +396, sales price +266).

The demand for AI computing power has surged, leading to continuous increases in industry investments in server hardware and software. Recently, the demand for PCs, notebooks, network communications, automotive electronics, and gaming consoles has also been gradually rising. Additionally, the increase in international copper prices has driven up product prices, resulting in increased sales volume and prices for various electronic materials products, thereby boosting revenue.

2. Plastic processing products: increased by 385 million (sales volume +401, sales price -16).

The growing demand for construction materials in Taiwan and China, along with an increase in new housing starts in the U.S., has led to higher order volumes and revenue growth for the company's piping, injection-molded products, doors and windows, and rigid sheet products.

3. Polyester products: increased by 321 million (sales volume +271, sales price +50).

With the expansion of AI business opportunities and the development of the electronics industry, there has been smooth market development for carrier film for ABF processes, photoresist coating film, MLCC release film, and optical release film for displays. Additionally, recent inventory restocking orders from customers for staple fiber, filament, and PET resins have contributed to an increase in overall sales volume and revenue compared with the previous month.

- 4. Chemical products: decreased by 326 million (sales volume -239, sales price -87).
  - a. BPA decreased by 404 million (sales volume -386, sales price -18).
    - Mailiao BPA-4 plant halted production for scheduled inspection, therefore revenue declined.
  - b. EG decreased by 211 million (sales volume -193, sales price -18).

Some of the orders in Texas plant originally scheduled for January were postponed to February due to shipping schedule, resulting in revenue decline in March relatively.

c. Phthalate Plasticizers increased by 266 million (sales volume +311, sales price -45).

Expanding orders in Southeast Asia, Central and South America, and Japan has led to increased production and sales volumes, resulting in revenue growth.

## II. YoY Comparison:

Units: NT\$ thousands

2025/03	2024/03	Diff.	Growth rate (%)
23,012,738	21,525,681	1,487,057	6.9

Compared with 2024/03, revenue increased by 1,487 million (6.9% increase), which included 926 million increases in sales volume variance and 561 million increases in sales price variance. Among them, the revenue from electronic materials, chemical, and polyester products has increased, while the revenue from plastic processing products has slightly decreased.

1. Electronic material products: increased by 1,130 million (sales volume +493, sales price +637).

Due to innovations in AI technology and the booming development of surrounding industries, as well as a 12% increase in copper prices compared with the same period last year, the revenue from products such as CCL, epoxy resins, and PCB has significantly increased.

- 2. Chemical products: increased by 370 million (sales volume +596, sales price -226).
  - a. EG increased by 1,465 million (sales volume +1,313, sales price +152).

The capacity utilization rates in Mailiao and Texas have both increased, and the selling prices have slightly risen compared with the same period last year, leading to increased revenue.

- b. Phthalate Plasticizers decreased by 615 million (sales volume -241, sales price -374).
  - The increase in industry capacity and low-price competition have led to a decline in product performance.
- c. BPA decreased by 303 million (sales volume -298, sales price -5).
  - Adjusting production and sales arrangements in line with scheduled inspections has led to a decrease in sales volume.
- 3. Polyester products: increased by 101 million (sales volume +9, sales price +92).
  - In response to the upcoming tariff increase by the U.S. government, the South Carolina plant has been securing local procurement orders from American customers and raising product prices, leading to revenue growth.
- 4. Plastic processing products: decreased by 73 million (sales volume -131, sales price +58)
  - The revenue from rigid film and PU synthetic leather has increased, while the revenue from BOPP film and flexible PVC film has decreased, resulting in a slight overall decline.