

## NAN YA PLASTICS CORPORATION Press Release

2025/09/08

## Nan Ya Plastics Corporation August 2025 non-audited Consolidated Operating Revenue Announcement

## I. MoM Comparison:

Units: NT\$ thousands

2025/08	2025/07	Diff.	Growth rate (%)
20,853,020	21,152,898	-299,878	-1.4

The consolidated operating revenue in August 2025 was 20,853 million (1.4% decrease), compared with July 2025, the revenue decreased by 299 million (sales volume -937 million, sales price +638 million). The revenue from electronic materials products increased by 610 million. The main driver of growth is the increasing industry demand for the procurement and upgrading of AI servers and high-speed network switches, which has led to a rise in sales volume and prices of related products such as high-end substrates and CCL, thereby boosting revenue. However, US EG experienced a relative decrease in revenue in August because some orders originally scheduled for June were postponed to July, resulting in a slight decrease in the company's consolidated revenue. The illustrations are as follows:

1. Electronic material products: increased by 610 million (sales volume +220, sales price +390).

The increasing investment and upgrade demands from cloud service providers and related enterprises for AI servers, data centers, and high-speed networking equipment are driving the development of products such as ABF substrates, PP substrates, CCL, fiberglass cloth, and copper foil. This leads to improvements in both price and volume, continuous optimization of the sales mix, and revenue growth. In addition to benefiting from electronic demand, epoxy resin is also performing well in sectors such as automotive coatings, marine paints, and flooring coatings, with performance increasing compared to the previous month.

- 2. Chemical products: decreased by 888 million (sales volume 988, sales price +100).
  - a. EG decreased by 1,191 million (sales volume -1,267, sales price +76).

The selling price of EG increased slightly. However, due to shipping schedule issues at the Texas EG plant in the U.S., some June orders were postponed and delivered in July. This resulted in a relative decrease in sales volume and a decline in revenue for August.

b. BPA increased by 312 million (sales volume +277, sales price +35).

The revenue of BPA increased as downstream PC manufacturers increase their production and raw material procurement in August, in preparation for their subsequent scheduled inspections.

3. Polyester products: decreased by 132 million (sales volume -190, sales price +58).

Polyester filament shipments decreased because customers adjusted their inventory schedules for the fall/winter season, and some Central American customers had a one-week shutdown during the summer.

4. Plastic processing products: increased by 93 million (sales volume +3, sales price +90).

The growth in performance is mainly driven by increased U.S.

sales of differentiated products, such as materials used in floor tiles and high-temperature-resistant water tower panels.

## II. YoY Comparison:

Units: NT\$ thousands

2025/08	2024/08	Diff.	Growth rate (%)
20,853,020	22,463,979	-1,610,959	-7.2

Compared with 2024/08, revenue decreased by 1,610 million, which included 322 million decreases in sales volume variance and 1,288 million decreases in sales price variance. The main reasons are decreases in polyester products and an increases in electronic materials. The illustrations are as follows:

1. Polyester products: decreased by 1,304 million (sales volume -1,061, sales price -243).

In the third quarter of last year, a potential strike at ports on the U.S. East Coast raised concerns among U.S. downstream customers about disruptions to imported raw materials. As a result, they shifted to domestic sourcing, leading to a surge in orders for the South Carolina plant. However, this year, due to low-priced polyester pellets being dumped from Asia into the U.S. market, and the U.S. exempting these pellets from reciprocal tariffs, revenue at the South Carolina plant has declined.

- 2. Chemical products: decreased by 488 million (sales volume +449, sales price -937).
  - a. Phthalate Plasticizers decreased by 353 million (sales volume +53, sales price -406)

Crude oil prices dropped by 13.6% compared to the same period last year, leading to a decline in product prices and revenue.

b. EG decreased by 186 million (mainly in sales price variance).

Product market prices were slightly lower than in August last year, resulting in a decrease in revenue.

c. BPA increased by 132 million (sales volume +474, sales price -342)

To prepare for upcoming scheduled maintenance, downstream customers pulled in orders ahead of time, resulting in increased shipment volumes.

3. Plastic processing products: decreased by 339 million (sales volume -253, sales price -86).

Demand for building materials and PVC films was lower than the same period last year. Additionally, the prices of key raw materials like PVC, Phthalate Plasticizers, and PP pellets were all lower than in August of last year, which in turn affected product prices and led to a decline in revenue.

4. Electronic material products: increased by 668 million (sales volume +690, sales price -22).

The development of AI continues to drive the expansion of PCB production value. Recently, demand has been strong across the supply chain for substrates, CCL, copper foil, fiberglass, and resin, leading to a significant increase in revenue from electronic material products.

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